

Registration

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I will attend the workshop:
Advanced Business Contracts in English
20 & 21 November 2018



Title

Name

Organisation

Address

Phone

Fax

E-Mail

Date, Signature

I agree to my data being included in the Tutech database for future workshop mailings. Delete if in disagreement. Tutech does not pass details to third parties.

Organiser:

The workshop is provided by Tutech Innovation GmbH, a company owned jointly by Hamburg University of Technology (TUHH) and the Free and Hanseatic City of Hamburg whose mission is to promote effective transfer and exploitation of scientific and technical knowledge.

Venue:

At the premises of Tutech Innovation GmbH
Harburger Schloßstrasse 6-12
21079 Hamburg, Germany

Fees:

Workshop € 1200 (plus VAT) includes copy of materials, lunch and refreshments.

Cancellation:

Refund of 80% if cancelled two weeks prior to event, otherwise no refund. Substitutes are welcome, but must be confirmed by fax or e-mail beforehand.

Further Information:

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Registration:

Per this form by 23 Oktober 2018
Invoice will be sent on receipt.

Advanced Business Contracts in English

20 & 21 November 2018

This seminar is designed to assist the professional in understanding the basic principles behind the modern use of so called 'boilerplate' clauses in international contracts. The seminar is structured in the form of a series of 'case studies' taken from the business world to allow a maximum of 'hands on' experience in using the language.

The seminar is very much participatory. You'll be involved in various group and individual activities. You'll be encouraged to activate your English and raise points you wish to discuss during the seminar.

Target Group

Entrepreneurs, manager, employees dealing with international contracts.

Trainer

Stuart Bugg, B.A., LL.B (Hons), M.Jur (Dist) was born in Kingston-upon-Hull, England. He read politics and law at the University of Auckland, New Zealand. In 1982 he became World Universities Champion in 'Public Speaking and Debating' at the University of Toronto, Canada. Since 1983, Stuart has been resident in Germany, having completed his thesis and dissertation on comparative aspects in Anglo-German law. In 1985 he was a tutor in law at University of Auckland and since that time has also lectured at the University Erlangen-Nuremberg in Legal English and at the University of Maryland (European Division) in Business Law. Stuart Bugg is a Solicitor (England and Wales) and a Barrister (New Zealand). He now practices law in Nuremberg, Germany with German colleagues and is a member of the Law Society (England & Wales), Deutscher Anwaltverein, New Zealand Law Society (N.Z.) as well as the Nuremberg Regional Law Society (Rechtsanwaltskammer Nuremberg).

Tuesday 20 November 2018

09:30 Introduction to Seminar

- Discussion: Seminar Aims
- Participants' Expectations
- Language Evaluation

10:00 Contract Form

- Preamble & Testimonium
- Operative Clauses
- Boilerplate Clauses
- Cross system Agreements

11:00 Coffee break

11:30 Force Majeure

- Common law concepts
- Doctrine of frustration
- Application to subcontractors

13:00 Lunch

14:00 Penalties, Liquidated Damages

- Avoiding the penalty trap
- Limitation of liability
- Application of liquidated damages

15:30 Coffee

16:00 Limitation of Liability & Damages

- Liability for breach
- Strict liability and gross negligence
- Liability, negligence, fault and torts
- Indemnification
- Consequential & indirect damages

17.00 Close Day 1

Wednesday 21 November 2018

09:30 Guarantees & Warranties

- Common law definitions
- Fitness for purpose & merchantability
- Implied statutory warranties

11:00 Coffee break

11:30 Retention of title

- Mixing & conversion
- Legal & equitable title

13:00 Lunch

14:00 Key Clauses

- Time is of the Essence
- Severability & Severance
- Entire Agreement Clause
- Third party rights
- Rescission, cancellation and termination

Assignment and Novation

- Rights & duties and delegation
- Ending the existing contract

15:30 Coffee

16:00 Miscellaneous

- Closing Provisions
- Alternative Dispute Resolution

17:00 Summary and Feedback